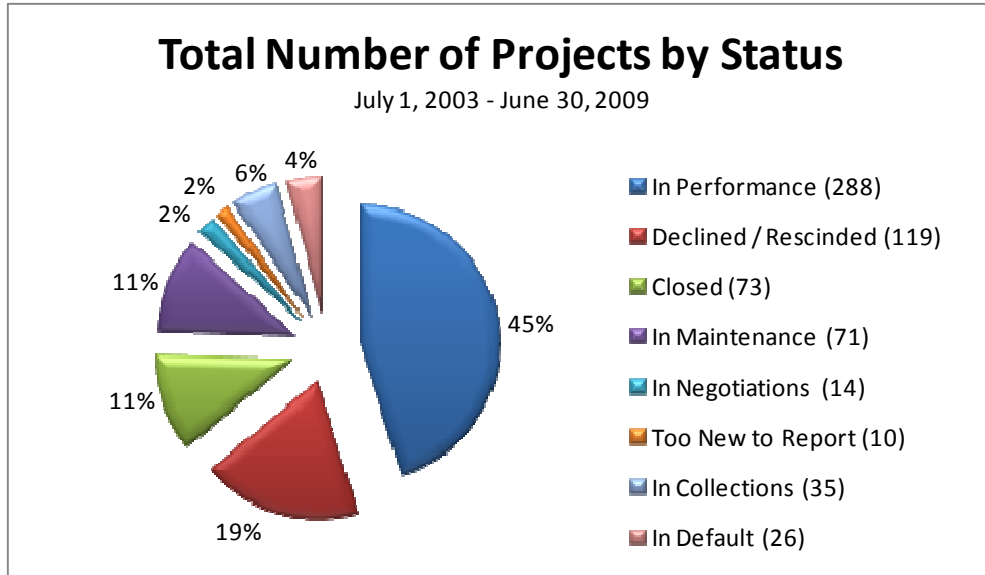


**Cumulative Activity (July 1, 2003 – June 30, 2009)**

636 projects were funded from July 1, 2003 – June 30, 2009. The chart below shows the status of these awards as of June 30, 2009:



**Project Status Definitions**

*Projects in Contract Negotiations* - This status category indicates an award has been made, but no contract has been signed. This designation means that the Department and the business had not completed contract negotiations as of June 30, 2009.

*Projects Too New to Report* ( April, May, June 2009 awards) - Awards made during the last three months of Fiscal Year 2009 are not required to submit an annual project status report because they are too new to have activity to report.

*Projects Under Contract – In Performance* - Projects assigned to this status category have signed contracts with the Department for the funded Project. It means that one or more of the Funding Agreements associated with the Project is active and the Project Completion Date(s) is later than June 30, 2009. A Project’s Master Contract remains in this category as long as there are open Funding Agreements.

*Projects Under Contract – In Maintenance* - Projects in this status category have one or more Funding Agreements that have reached their Project Completion Date(s). Because some programs require that the jobs are maintained for a period of time beyond the Project Completion Date, the contract remains in effect until the End of the Maintenance Period.

*Closed Contracts (Completed)* - Projects in this status category have reached their Project Completion Date(s) for all the Funding Agreements and, if required, have maintained the jobs through the End of Maintenance Period.

*Projects Declined or Rescinded* - Not all awards result in final contracts. Sometimes awards are voluntarily declined by the business, sometimes the Board rescinds an award and in some situations the parties mutually agree to terminate a signed contract. Such projects are listed under this status category.

*Projects in Default* - The Department has determined that the project performance does not meet the contractual obligations and the Department issued a written Notice of Default as of 6/30/09. The Notice allows for a contractually designated cure period to correct the default. If not corrected, collection activities are initiated.

*Projects in Collections* - The Department has determined that the project performance does not meet the contractual obligations and the Department has initiated collection activities to recapture state funding.

### Counting jobs / Tracking wages and investment Active and Closed projects

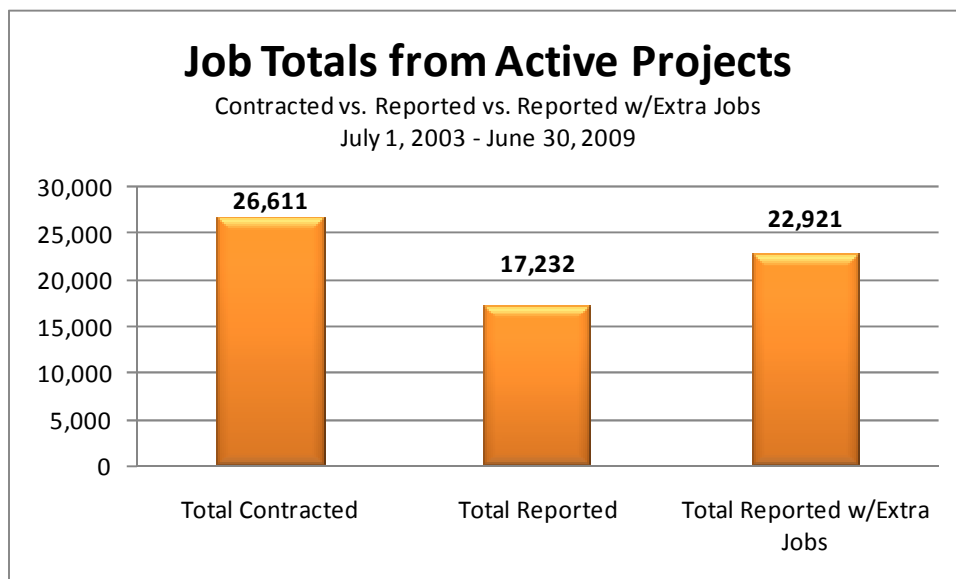
Of the 636 awards made by the Department, 359 are “active.” Active projects are listed in the “Performance” and “Maintenance” categories. Below, please find a summary of these projects:

Number of active projects	359
Number of contracted jobs	26,611
Total jobs reported	22,921
Average Qualifying Wage*	\$39,042/yr (\$18.77/hr)

\* calculated for projects using Qualifying Wage

Contracted Total Project Cost	\$11,006,205,891
Expenditures reported	\$10,704,832,969
Reported % spent by private sources	97%
Reported % spent by local government sources	2%
Reported % spent by IDED sources	1%

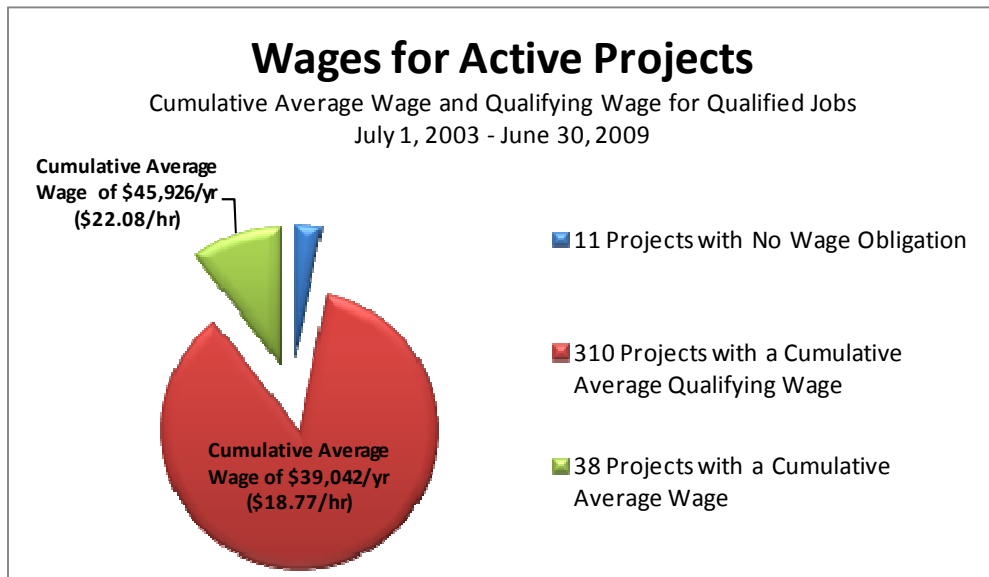
Amount of direct funding awarded	\$129,753,840
Amount of direct funding released	\$99,647,530
Estimated amount of tax credit benefits awarded	\$598,541,852



Effective June 2007, the Department changed how it counts, tracks and contracts for job and wage requirements. As many of the existing contracts as possible were converted to the new system. Not all contracts could be converted. Until the older contracts are closed out and the portfolio only contains contracts that utilize the same contractual job and wage measurement system, the Department will report cumulative wage information using these three categories:

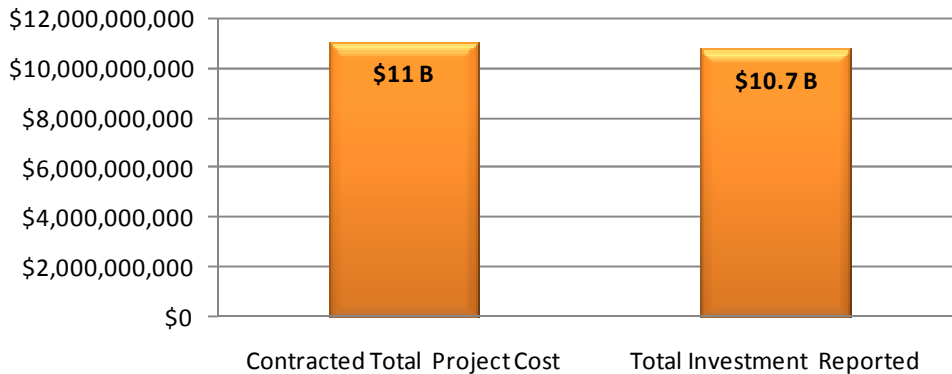
1. Contracts that use Average Wage to measure performance. These contracts require the creation and/or retention of a specific number of jobs that, on average, meet the contractually required Average Wage.
2. Contracts with no wage requirements. Not all programs or funding sources require the creation or retention of jobs at a specific average wage. Performance measures other than jobs and wages are used to determine compliance under these contracts.
3. Contracts that use Qualifying Wage Thresholds to measure performance. The new job counting method contracts for a set number of jobs, each paying at or above the contractually required Qualifying Wage Thresholds (QWTs) associated with the programs providing assistance to the Projects.

The following chart shows the cumulative average wage or cumulative average qualifying wage for the active projects. Please note that contracted Other Jobs (jobs that do not meet wage requirements) are not included in the cumulative wage calculations:



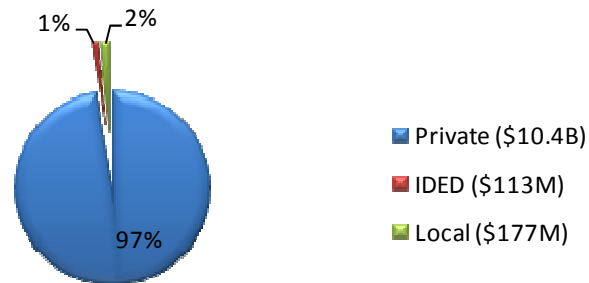
### Total Project Cost vs. Reported Expenditures for Active Projects

July 1, 2003 - June 30, 2009



### Reported Expenditures from Active Projects

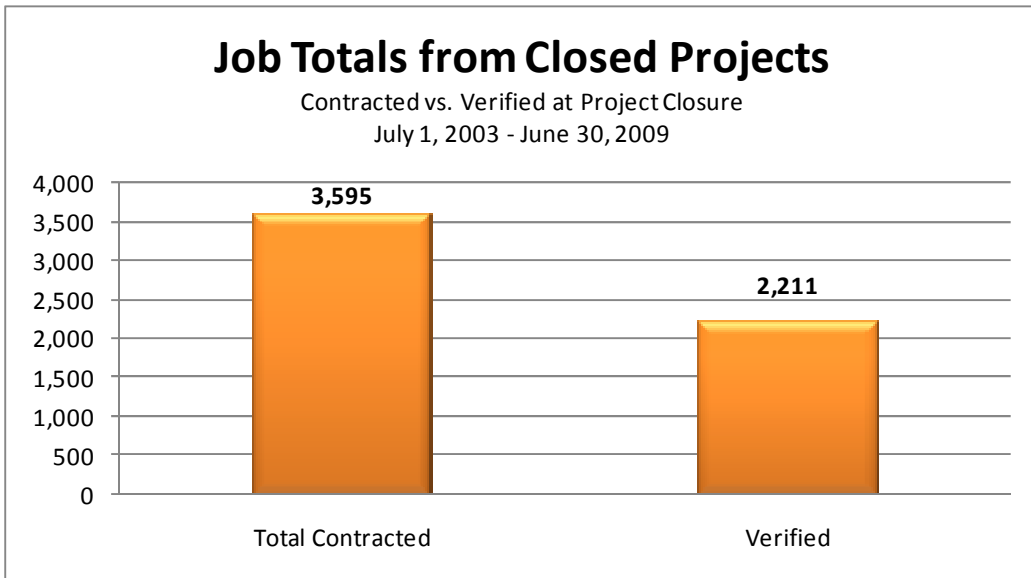
Private vs. Local vs. IDED  
July 1, 2003 - June 30, 2009  
Total Reported Expenditures \$10,704,832,969



Note: IDED Expenditures are reported by the business and are not verified by IDED until "Project Completion." This amount may contain direct financial assistance and awarded tax credit benefits.

Of the 636 awards made by the Department, 73 are **closed**. Below, please find a summary of these projects:

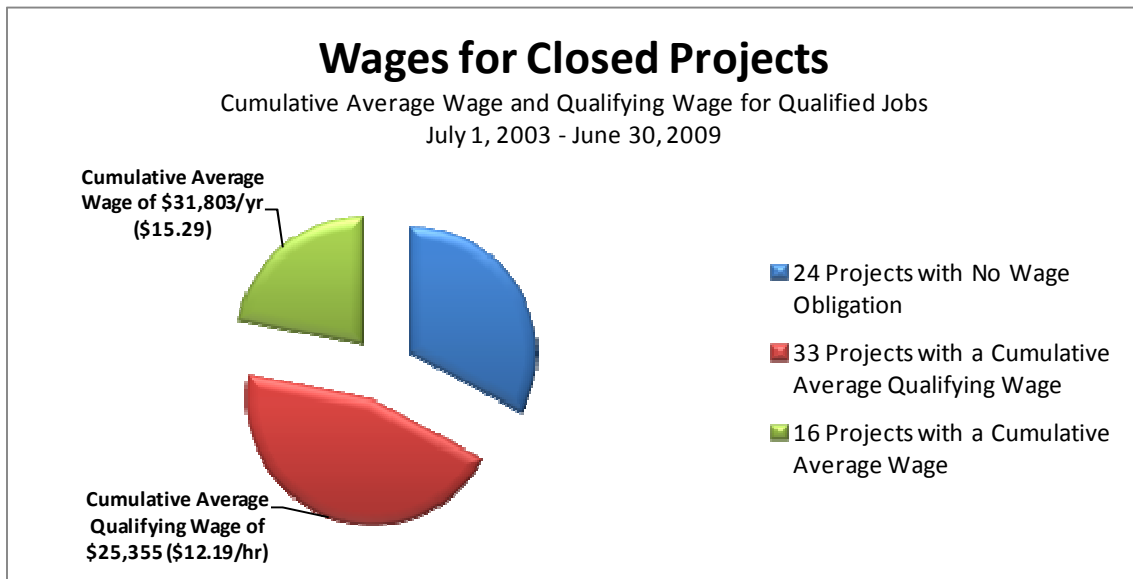
Number of <b>closed</b> projects	73
Number of contracted jobs	3,595
Total jobs reported	2,211
Average Qualifying Wage*	\$25,709/yr (\$12.36/hr)
* calculated for projects using Qualifying Wage	
Contracted Total Project Cost	\$342,973,352
Expenditures reported	\$337,243,812
Reported % spent by private sources	93%
Reported % spent by local government sources	4%
Reported % spent by IDED sources	3%
Amount of direct funding awarded	\$13,703,250
Amount of direct funding released	\$12,990,502
Estimated amount of tax credit benefits awarded	\$4,106,479



Effective June 2007, the Department changed how it counts, tracks and contracts for job and wage requirements. As many of the existing contracts in the portfolio as possible were converted to the new system. Not all contracts could be converted. Until the older contracts are closed out and the portfolio only contains contracts that utilize the same contractual job and wage measurement system, the Department will report cumulative wage information using these three categories:

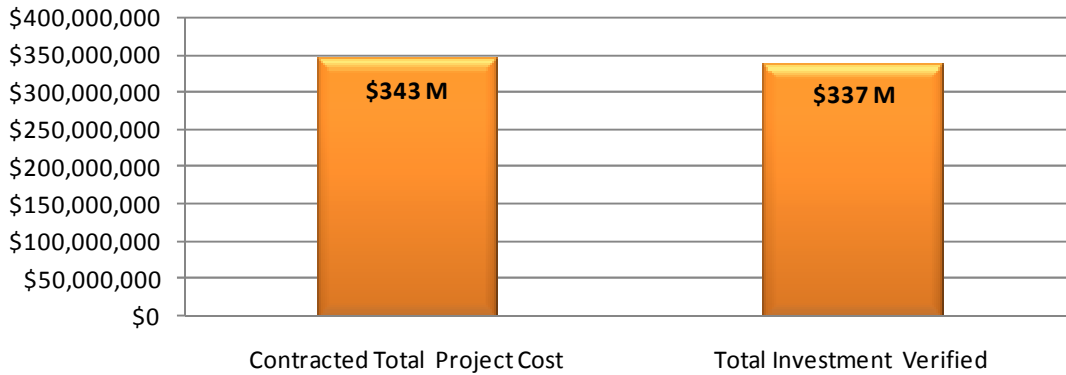
1. Contracts that use Average Wage to measure performance. These contracts require the creation and/or retention of a specific number of jobs that, on average, meet the contractually required Average Wage.
2. Contracts with no wage requirements. Not all programs or funding sources require the creation or retention of jobs at a specific average wage. Performance measures other than jobs and wages are used to determine compliance under these contracts.
3. Contracts that use Qualifying Wage Thresholds to measure performance. The new job counting method contracts for a set number of jobs, each paying at or above the contractually required Qualifying Wage Thresholds (QWTs) associated with the programs providing assistance to the Projects.

The following charts show the cumulative average wage or cumulative average qualifying wage for the **closed** projects. Please note that contracted Other Jobs (jobs that do not meet wage requirements) are not included in the cumulative wage calculations:



### Total Project Cost vs. Verified Expenditures for Closed Projects

July 1, 2003 - June 30, 2009



### Reported Expenditures from Closed Projects

Private vs. Local vs. IDED

July 1, 2003 - June 30, 2009

Total Reported Expenditures \$337,243,812



Note: IDED Expenditures are reported by the business and are not verified by IDED until "Project Completion." This amount may contain direct financial assistance and awarded tax credit benefits.



**New projects, projects in negotiation and projects working to correct a default**

Projects that are *“Too New to Report”* and *“In Negotiations”* were not required to report this cycle. Most of these awards have yet to finalize a contract with the Department. For this reason, we refer to these projects as “inactive” for the purposes of this report.

Projects that are *“In Default”* have violated a clause in their contract and now have a window of opportunity to cure. If the problem is corrected, the Project will revert back to its prior status (most likely Performance or Maintenance). If the problem is not corrected, the Project will be sent to Collections for further action. As of the time frame covered by this report, the projects listed in “Default” were still within their window of opportunity to cure, so for the purposes of this report, we will also refer to these projects as “inactive.”

Of the 636 awards made by the Department, 50 are **“inactive.”** Below, please find a job summary of these projects:

Number of inactive projects	50
Number of projected jobs	3,590
Projected Total Project Cost	\$1,575,426,986
Amount of direct funding awarded	\$23,408,351
Amount of direct funding released	\$2,427,170
Estimated amount of tax credit benefits awarded	\$72,681,678

**Awards that were declined or rescinded**

Projects that are *“Declined / Rescinded”* were awarded Departmental funding, but have chosen not to accept the award, or the award was rescinded by the IDED Board.

Number of inactive projects	119
Number of projected jobs	9,817
Projected Total Project Cost	\$5,130,880,142
Amount of direct funding awarded	\$29,491,000
Amount of direct funding released	\$0
Estimated amount of tax credit benefits awarded	\$256,601,226

**Cumulative collection activity**

When contract terms are not met, the Department initiates collection activities to recover the amount of direct financial assistance owed. The charts below show the total amount owed, collected and outstanding as of June 30, 2009. Negotiated settlements may include repayment of the amount owed over a period of time.

