

## TSB Awards

There were four TSBs awarded in May:

Alison Hill, owner

**Golden Ground**

Cylinder, Iowa

Awarded a \$50,000 loan with a four percent interest rate to be paid back over a five-year period.

Leroy McGarity, owner

**LM Ventures Corp.**

Desoto, Iowa

Awarded a \$50,000 loan with a four percent interest rate to be paid back over a five year period.

Allison Lynn Raby, owner

**Skin & Body Solutions**

Sioux City, Iowa

Awarded a \$25,000 loan with a four percent interest rate to be paid back over a five year period.

Leroy Harrington, owner

**Quick Construction Company**

Waterloo, Iowa

Awarded a \$25,000 loan with a four percent interest rate to be paid back over a five year period.

## Flood Disaster Assistance

For those of you who have experienced either difficulties or devastation with the recent flooding, please visit the complete listing and explanation of resources available to you at <http://www.flood2008.iowa.gov/>

Jackie Blanchard, Business Development Specialist with the SBA, informs us that many government agencies are working together at various sites around the state and are in need of a great deal of products and services. To that end, we've emphasized the significance

of buying locally from Iowa's small businesses as much as possible. Small businesses need to actively market their services and products to both help fellow Iowans get back on their feet and to grow their own businesses. Additionally, small businesses should register in the Central Contractor Registration (CCR) System/Iowa Procurement Technical Assistance Center (PTAC). For more information, please visit:

<http://www.ciras.iastate.edu/procurement/>



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## TSB Spotlight:

# CONN COMMUNICATIONS

Conn Communications started their wireless phone business in 1998 on Main Street in Keokuk. Over time, the business outgrew its original location, began looking for a larger space and moved in 2004. The new building created a wonderful opportunity to enlarge the business. Since then, they've opened additional locations in Keokuk, Ft. Madison and Muscatine, as well as locations in Missouri and Illinois, resulting in the hiring of over 30 employees from a wide variety of backgrounds.

Conn Communications revenue comes from US Cellular phone sales, satellite sales & service, and UPS shipping agent sales. Gross sales have now increased to over \$4 million. For more information regarding goods and services, contact Conn Communications owner Mae Conn via e-mail at [mae@concommunications.com](mailto:mae@concommunications.com) or at 319.524.2920.

# LEGACY BUSINESS GROUP, INC

Legacy Business Group, Inc. (LBGI) was started by Muhammad Y. and Rasheedah Abdullah, two individuals with extensive business and entrepreneurial backgrounds. They bring eight years of experience in the marketing, sales and distribution of laboratory essentials, medical supplies and equipment, safety and MRO products, fire related products, and supplies and equipment.

Recently Legacy Business Group was chosen as a small business partner with Fisher Scientific.

The partnership enables them to distribute hundreds of thousands of products for a scientific lab, field or facility.

Legacy Business Group is currently expanding its customer and supplier base, growing sales and implementing a fully integrated software system that manages their business applications including: e-commerce, enterprise resource planning (ERP) and customer relationship management (CRM).

The company's administrative and sales office is located in the Sherwood Forest Office Complex at 7624 Hickman Road, Windsor Heights, Iowa. Their website can provide more information at [www.legacybusgroup.com](http://www.legacybusgroup.com). For more information, e-mail [Rasheedah@legacybusgroup.com](mailto:Rasheedah@legacybusgroup.com) or call 515.331.1702.



# PROCUREMENT

North Central Correctional Facility (NCCF) is a minimum security men's facility located in Rockwell City. Designed to hold 245 offenders, North Central Correctional Facility currently houses an average of 500.

Of the 500 offenders housed there, about 200-250 leave the secured perimeter everyday to work. The jobs range from working at private sector companies to working for non-profit/public agencies.

The North Central Correctional Facility offers various types of educational and treatment programs and ways to contribute to the betterment of society. A few examples of educational programs include:

GED and Literacy  
Work Readiness,  
Criminal Thinking  
Parenting, and  
Money Management

The Bikes for Tykes Program is a betterment program in which offenders refurbish bicycles and then donate them to under privileged children. The Leader Dog program gives offenders an opportunity to train puppies as leader dogs for the blind in Rochester, Michigan.

NCCF currently purchases exam gloves, screen printed t-shirts, remanufactured toner cartridges, & drug testing kits from TSB's; however the NCCF is always on the lookout for ways to expand their TSB purchases.

NCCF has been very pleased with the TSB's they have worked with and hope to continue this in the future. For more information, please contact:

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e-mail: [Meredith.baker@iowa.gov](mailto:Meredith.baker@iowa.gov)

## CHECK HERE FOR UPCOMING EVENTS

[www.iowalifechanging.com/business/tsb.html](http://www.iowalifechanging.com/business/tsb.html)

